



EXECUTIVE SUMMARY OF PQ EVALUATION REPORT

Procurement of an Engineering, Procurement and Construction (EPC) Contractor for the Omburu Battery Energy Storage System (BESS)

W/OIB/NPWR-02/2021 | BMZ no. 2017 68 217

1. Scope of Contract:	Engineering, Procurement and Construction (EPC) of the Omburu Battery Energy Storage System (BESS)		
2. Procurement Method used:	Works OIB (Prequalification)		
3. Date of invitation of Bids	02 July 2021		
4. Closing date for submission of bids	24 September 2021		
5. Date and place of opening of bids	24 September 2021, NamPower Convention Centre		
6. Number of bids received by closing date:	18		
7. Responsiveness of bids:			
APPLICANT'S NAME	PRICING AT BID OPENING N\$ (N/A)	PREQUALIFIED OR NOT PREQUALIFIED (YES/NO)	REASONS WHY THE BID IS NOT RESPONSIVE (NOT PREQUALIFIED)
Jiangsu Zhongtian Technologies Co., Ltd.	N/A	NO	The Applicant failed to meet the Experience Requirements because the reference projects provided did not meet the Eligible Reference criteria to fulfil the requirements below: <ul style="list-style-type: none"> • At least one (1) BESS project with a minimum Nominal Energy Capacity of 5 MWh realized outside of the home country of the party that contributes the reference project. • Full responsibility for the construction of the BESS, especially relating to costs and deadlines
China National Technical Import & Export Corporation	N/A	NO	The Applicant failed to meet the Experience Requirements because the reference projects provided did not meet the Eligible Reference criteria to fulfil the requirements below: <ul style="list-style-type: none"> • BESS projects with a total Nominal Energy Capacity of at least 50 MWh, in aggregate • At least one (1) BESS project having a minimum Nominal Energy Capacity of 15 MWh • System Integration, testing between EMS, PCS and Battery



Murray & Roberts Power & Energy and Lesedi Nuclear Services JV	N/A	NO	<p>The Applicant failed to meet the Experience Requirements because the reference projects provided did not meet the Eligible Reference criteria to fulfil the requirements below:</p> <ul style="list-style-type: none"> • BESS projects with a total Nominal Energy Capacity of at least 50 MWh, in aggregate
Narada Energy Namibia JV	N/A	NO	<p>The Applicant failed the following Qualification Criteria as documents for only one of the JV partners were submitted:</p> <ul style="list-style-type: none"> • Submission of audited financial statements shall be prepared by an accountant that is registered by the Public Accounts and Auditors Board (PAAB) or similar certified accountant regulatory body for the latest five (5) years. Please note that Applicants with less than three (3) years financial statements will not be considered. • Average Current ratio = Current assets / Current liabilities at a ratio of ≥ 1.1 (5-year average) • Indebtedness Ratio = Total Liabilities / Total Assets, at a ratio of $\leq 80\%$ (5-year average) • The Applicant shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.
Siemens Energy Global GmbH & Co. KG	N/A	YES (Conditionally Prequalified)	In line with ITA 28.2 the Applicant is conditionally prequalified
Alpha Namibia Industries Renewable Power Limited and The Frans Indongo Investment Trust Joint Venture	N/A	YES	
Enertronica Santerno S.P.A	N/A	NO	<p>The Applicant failed the following Qualification Criteria:</p> <ul style="list-style-type: none"> • Average Current ratio = Current assets / Current liabilities at a ratio of ≥ 1.1 (5-year average) • Indebtedness Ratio = Total Liabilities / Total Assets, at a ratio of $\leq 80\%$ (5-year average) • The Applicant shall demonstrate that it has access to, or has available, liquid assets,

			<p>unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow requirements estimated as EUR 4 million for the subject contract(s) net of the Applicants other commitments</p> <ul style="list-style-type: none"> • The Applicant shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.
<p>IAccess Energy Namibia (Proprietary) Limited</p>	<p>N/A</p>	<p>NO</p>	<p>The Applicant failed the following Qualification Criteria:</p> <ul style="list-style-type: none"> • Submission of audited financial statements shall be prepared by an accountant that is registered by the Public Accounts and Auditors Board (PAAB) or similar certified accountant regulatory body for the latest five (5) years. Please note that Applicants with less than three (3) years financial statements will not be considered. • Average Current ratio = Current assets / Current liabilities at a ratio of ≥ 1.1 (5-year average) • Indebtedness Ratio = Total Liabilities / Total Assets, at a ratio of $\leq 80\%$ (5-year average) • The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow requirements estimated as EUR 4 million for the subject contract(s) net of the Applicants other commitments • The Applicant shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.



			<ul style="list-style-type: none"> Minimum average annual turnover of EUR 40 million (Calculated from the respective line item from the Financial statements using the latest 5 years submitted. In the event that a firm has less than five (5) annual financial statements, but three (3) or more annual financial statements, the evaluation will consider the turnover from the available (three or four) financial statements.
Sinohydro Corporation Limited	N/A	YES	
OLC Solar Energy Corporation (PTY) Ltd	N/A	YES	
China Gezhouba Group Company Limited and Shenzhen Cube Energy Co., Ltd	N/A	YES	
Shanghai Electric Group Co., Ltd	N/A	YES	
Sumec Complete Equipment & Engineering Co., Ltd	N/A	YES	
Pinggao Group Co., Ltd	N/A	YES	
Elsewedy Electric for Transmission & Distribution	N/A	YES (Conditionally Prequalified)	In line with ITA 28.2 the Applicant is conditionally prequalified
Larson and Toubro Limited	N/A	YES	
Shandong Electrical, Engineering & Equipment Group Co., Ltd (SDEE) and Zhejian Narada Power Source Co., Ltd Joint Venture	N/A	YES	
Zonergy (Tianjin) Company Limited and Kehua Data Co., Ltd	N/A	YES	