



## EXECUTIVE SUMMARY OF BID EVALUATION REPORT

### Provision of IP Transit Services to NamPower for a Three (3) Year Period

**NCS/OIB/NPWR-01/2026**

<b>1. Scope of Contract:</b>		<b>Provision of IP Transit Services to NamPower for a Three (3) Year Period</b>	
<b>2. Procurement Method used:</b>		Open National Bidding	
<b>3. Date of invitation of Bids</b>		17 September 2025	
<b>4. Closing date for submission of bids</b>		31 October 2025	
<b>5. Date and place of opening of bids</b>		31 October 2025 NamPower Head Office	
<b>6. Number of bids received by closing date:</b>		5	
<b>7. Responsiveness of bids:</b>		1	
<b>BIDDER'S NAME</b>	<b>PRICING AT BID OPENING N\$ (EXCLUDING VAT)</b>	<b>RESPONSIVE OR NOT RESPONSIVE (YES/NO)</b>	<b>REASONS WHY THE BID IS NOT RESPONSIVE</b>
Tel Cables (Pty) Ltd	USD 265,062.20	Yes	
RocketNet Internet Namibia (Pty) Ltd	N\$ 699,000.00	No	<ul style="list-style-type: none"> <li>-The bidder did not submit the reference letter from previous clients.</li> <li>- The bidder did not submit the map of backbone infrastructure document.</li> <li>-The bidder only submitted one certificate in the data networking field for one key personnel.</li> </ul>
Paratus Telecom	N\$ 4,363,200.00	No	<ul style="list-style-type: none"> <li>-The bidder did not submit the Border Gateway Protocol (BGP) policy.</li> <li>-One of the CV for the key personnel does not state the years of experience.</li> <li>-The bidder only submitted two certificates in the data networking field for the key personnel.</li> </ul>



Telecom Namibia	N\$ 2,028,438.00	No	-The bidder only submitted one reference letter from their clients. -Two CVs provided state that key personnel only have less than two years of working experience in data networking fields.
Mobile Telecommunication Ltd (MTC)	N\$5,265,217.36	No	-The bidder did not submit the upgrade roadmap document. -The bidder only submitted one certificate in the data networking field for one key personnel.

**1. Price comparison for bids that are substantially responsive:**

Name	A. Price at Bid Opening N\$ (Excluding VAT)	B. Bid Price after corrections	C. Price after Adjustments N\$	D. Price after Margin of Preference	Rank
Tel Cables (Pty) Ltd	USD 265 062.20	USD 268 961.60	-	-	1

**Bidders selected for award:**

1. Tel Cables (Pty) Ltd